

# VERIDOS

IDENTITY SOLUTIONS

by Giesecke+Devrient  
and Bundesdruckerei

# Vision, Execution and Results

Paving the Strategic Path to Success

Xavier Prost | ID 4 Africa 2026 | Abidjan, Cote d'Ivoire

01 Public-Private-Partnerships

02 Strategic Foundation for National Identity Ecosystem

03 Practical Lessons Beyond

# The Business Model



# Contribution of Stakeholders



Governance



Policy



Trust



Technology



Innovation



Operations

## The base for Public-Private-Partnerships

- **Aligning vision, goals, and strategic priorities**
- **Evolving from a vendor–client model to a long-term partner–partner relationship**
- **Sustained and growing demand for infrastructure**, which is often limited due to financial constraints
- **Strengthening sovereignty** through knowledge transfer and local capability building

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PPPs allow governments to meet identity and security needs today, while building sovereign, sustainable systems for the future.

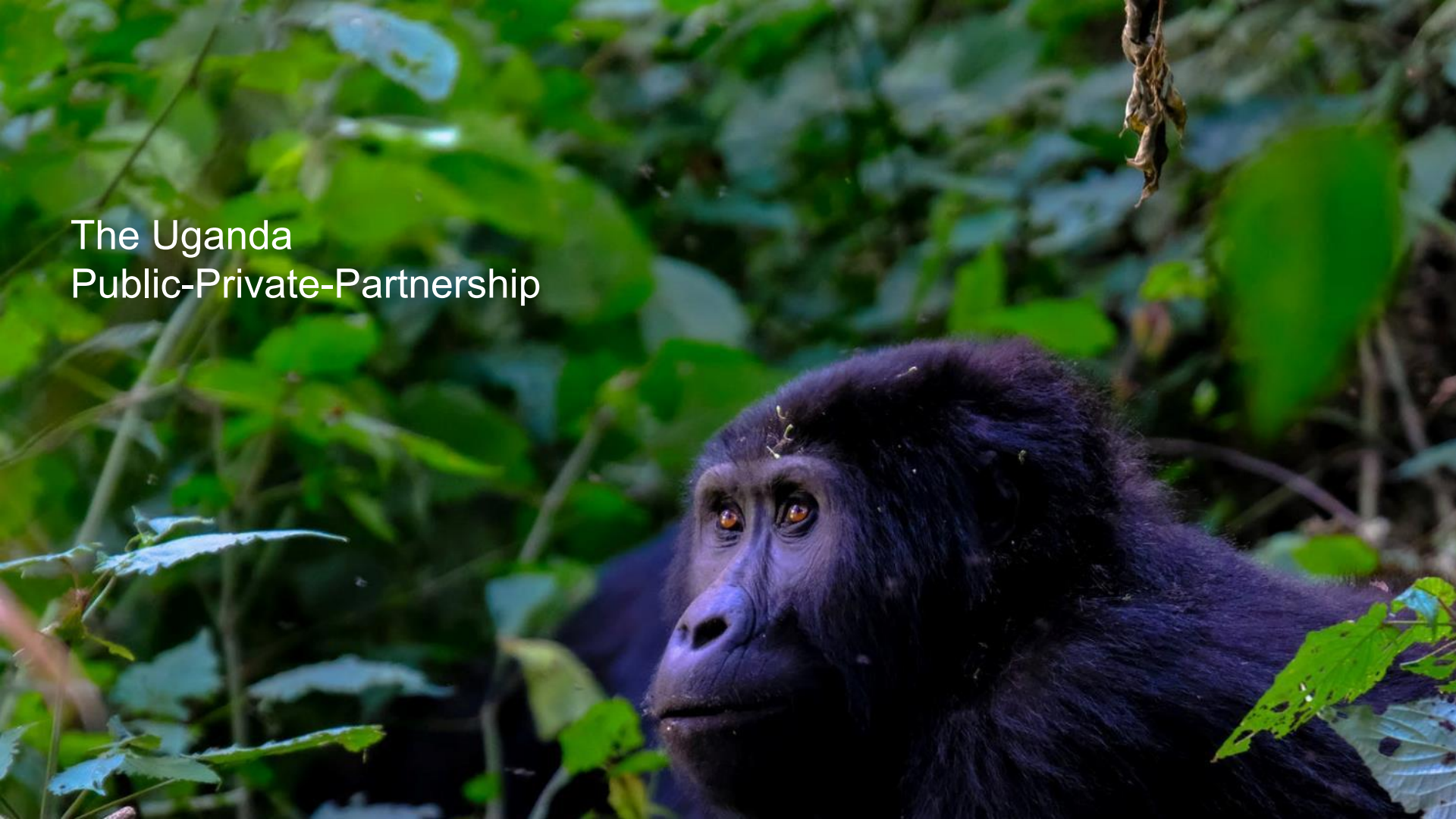
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A person in a dark blue suit and tie is shown from the chest up, pointing their right index finger upwards. The tip of the finger is illuminated with a bright blue light. The background is a solid dark blue color. In the top left corner, there is a short white horizontal line.

## Benefits of a PPP

- No upfront CAPEX
- Citizen enablement
- Know-how transfer & sovereignty
- National trust architecture

The Uganda  
Public-Private-Partnership



# Cornerstones of the Cooperation

- Production and supply of security documents to Government departments and agencies
- Strategic sourcing and supply role
- Technology provision and capability building

# Translating Vision into Results: Key Lessons Learned

## Enabling Efficient PPPs Through Regulatory Alignment

- Align operations with local regulations
- Adapt the legal framework to enable efficiency
- Modernize regulations for digital transformation

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Successful partnerships are built on a clear  
**business model** with defined **use-case**  
**contribution** and financing, supported by  
**associated services.**



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Thank you for you attention.

Xavier Prost | Veridos GmbH

